

## SMART WAYS TO CHECK OUT A FRANCHISE



### *“How We Stack Up”*

1. Jim's Fencing provides you with a Disclosure Document along with your Contract. We also provide you with the *“Trades Practices Code of Conduct”*, a booklet *“The Franchisees Guide”* to the Franchising Code of Conduct. We comply with all regulations including holding the Contract and Disclosure Document for 14 days and if you have signed up for the Franchise there is a 7 day cooling off period.
2. The Contract is for 10 years and then renewable at no charge (assuming all conditions have been met). Exiting is simply a matter of putting your Franchise up for sale.
3. The Jim's Group has been Franchising for some 16 years now and has over 2,600 Franchisees! The Fencing Division has been in existence for 9 years.
4. We agree with this and encourage you to do so. Franchisees contact details are in the Disclosure Document. Some are also on our Website.
5. You do receive a Territory and No, the Franchisor does not compete against you.
6. Trade Marks & Logos are registered.
7. Our manual is strictly for Operational Issues and nothing else.
8. We can not terminate a Franchise at will only if you have committed a material breach.
9. At the time of writing 10/10/2006 none of this is occurring.
10. We have no compulsory buying agreements in place. You are free to purchase where you like with the exception of Trailers and Uniforms.
11. None at the time of writing 10/10/2006
12. Marketing fund is in place and is audited once a year and with the results going to the Franchisees.